



*Think Into Success  
Academy*



HOW TO GET  
TO A 6 TO 7  
FIGURE INCOME  
WORKBOOK



*ABOUT THE*

# WORKSHOP

*Think Into Success  
Academy*



*WELCOME, WELCOME,*

WE ARE SO EXCITED TO HAVE YOU HERE AND WE CAN'T WAIT TO HELP YOU TRANSFORM YOUR LIFE.

THE AIM OF THIS WORKBOOK IS TO HELP YOU DISCOVER AND REFLECT MORE ABOUT YOUR CURRENT POSITION, YOUR GOALS, YOUR GOAL PLAN, BARRIERS AND HOW TO MOVE FORWARD.

THROUGH A SERIES OF SHORT PRESENTATION ON KEY TOPICS WE WILL DIVE DEEPER IN UNDERSTANDING NOT ONLY YOURSELF, BUT YOUR LIFE.

WE WILL ALSO SHOW YOU THE RIGHT TOOLS YOU NEED TO MAINTAIN YOUR NEW AND IMPROVED PLAN.

SO LET'S JUST JUMP STRAIGHT IN AND GET A START ON YOUR JOURNEY!

*Think Into Success Team*



# MEET YOUR HOSTS

## WORKSHOP-HOSTS & YOUR GUEST ADVISORS



### GUSTAVO

#### HOST

GUSTAVO ROMERO IS THE PRESIDENT OF THINK INTO SUCCESS ACADEMY. ADVISOR TO ENTREPRENEURS, KEY EXECUTIVES AND OTHER BUSINESS PROFESSIONALS.

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### BRUCE

#### SUCCESS ADVISOR

BRUCE RELATES WELL TO SENIOR EXECUTIVES, AS WELL AS TO THE PROFESSIONALS WHO HELP THEM RUN THEIR BUSINESSES. EARLY IN HIS CAREER, HE WAS A FINRA SERIES 7 REGISTERED REPRESENTATIVE. HE EVENTUALLY LEFT THE FINANCE INDUSTRY TO RUN HIS FAMILY'S DETECTIVE AGENCY. BRUCE LOVES TO SUPPORT PEOPLE'S GROWTH AND DEVELOPMENT. FOR OVER 20 YEARS HE HAS COACHED IN THE LEADERSHIP DEVELOPMENT PROGRAMS OF LANDMARK WORLDWIDE.

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### LAURA

#### SUCCESS ADVISOR

LAURA LAVRENCIK IS A SUCCESSFUL MEDICAL PROFESSIONAL . WHEN SHE DISCOVERED THE SOLUTION FOR CREATING A HIGHER INCOME WITH LESS TIME , FOR FEELING HELD BACK TO BEING FREE , FROM LACK OF CONFIDENCE TO BELIEF ,FROM FEELING UNWORTHY TO FEELING WORTH , FROM CARING ABOUT WHAT OTHERS THINK TO BECOMING FREE . SHE BECAME A CERTIFIED PROCTOR GALLAGHER CONSULTANT AND HELPS OTHERS DO THE SAME !

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### HENRY

#### SUCCESS ADVISOR

HENRY WALSH SPENT OVER 25 YEARS IN RETAIL PROJECT MANAGEMENT AND STORE DEVELOPMENT WHERE HE FOUND HIS PASSION FOR HELPING PEOPLE, IN 2013 WHEN HIS FAMILY BEGAN, HE CONTINUED THIS PASSION BY SETTING UP POSITIVE CONNECTIONS-LIFE & PARENT COACHING TO HELP PARENTS & FAMILIES BUILD POSITIVE LIFE-LONG REALTIONSHPIS WITH THEIR CHILDREN.

# WORKSHOP-HOST & YOUR SUCCESS ADVISORS



## VALDETE

### SUCCESS ADVISOR

VALDETE LEKAJ IS CERTIFIED IN THE FIELD OF LEADERSHIP FROM NDI, 2008 HAS A MASTER'S DEGREE IN EDUCATION 2008 ( ALBANIA), IS CERTIFIED AS A CONSULTANT IN THE FIELD OF POSITIVE PSYCHOTHERAPY (2011 ALBANIA) AND WORKED FOR 30 YEARS IN " FIELD OF EDUCATION AND PROFESSIONAL DEVELOPMENT"

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## CECILIA

### SUCCESS ADVISOR

CECILIA NAJDOWSKI IS A SUCCESSFUL BI-LINGUAL, SPANISH AND ENGLISH. EDUCATOR WITH A MASTERS IN CURRICULUM DESIGN. SHE RECENTLY TOOK EARLY RETIREMENT TO PURSUE HER PASSION AS A REAL ESTATE INVESTOR AND A COACH. SHE FIRST AND FOREMOST GETS TO KNOW HER STUDENTS AND THEN COACHES THEM ON WAYS TO EFFECTIVELY REALIZE THEIR GOALS AND DREAMS

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## EMMA

### SUCCESS ADVISOR

EMMA GONZALEZ IS PASSIONATE ABOUT HELPING PEOPLE. SHE FEELS PRIVILEGED TO HAVE EXPERIENCED THE LIFE-CHANGING EFFECTS OF THIS WORK HERSELF, AND SIMPLY WANTS TO SHARE THIS SUCCESS WITH EVERYONE

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## JUAN

### SUCCESS ADVISOR

JUAN CURIEL IS A SEASONED PROFESSIONAL WITH OVER 17 YEARS OF EXPERIENCE IN THE SWIMMING POOL INDUSTRY. BASED IN THE CENTRAL COAST AND ITS SURROUNDING AREAS, JUAN HAS BUILT A REPUTATION FOR HIS EXCEPTIONAL CRAFTSMANSHIP AND DEDICATION TO HIS CRAFT.

IN RECENT YEARS, JUAN HAS EXPANDED HIS EXPERTISE BEYOND THE WORLD OF SWIMMING POOLS TO BECOME A SUCCESS ADVISOR WITH THINK INTO SUCCESS ACADEMY. IN THIS ROLE, JUAN HELPS INDIVIDUALS DEFINE THEIR GOALS AND PURPOSE IN LIFE, DRAWING ON HIS OWN EXPERIENCE AND INSIGHT TO PROVIDE PERSONALIZED GUIDANCE AND SUPPORT.

## *YOUR KEY*

# WORKSHOP TOPICS

### GOALS-BRUCE

UNDERSTAND WHAT A REAL GOAL IS AND LEARN HOW TO SET AND ACHIEVE BIG GOALS, GOALS THAT TRULY INSPIRE AND EXCITE YOU.

### PARADIGMS -LAURA

WHEN A PERSON WANTS TO CHANGE THEIR RESULTS AND MAKES A DECISION TO CHANGE THEIR PARADIGM , THEY ARE LED THROUGH A STEP BY STEP SIMPLE YET EXACT PROCESS THAT WILL CHANGE THE ENTIRE OUTCOME OF THEIR LIFE .

### SELF IMAGE-HENRY

THE RESULTS YOU ARE ACHIEVING IN YOUR LIFE ARE A DIRECT REFLECTION OF THE IMAGE YOU CURRENTLY HAVE OF YOURSELF.

### TERROR BARRIE-VALDETE

AVOID THE "LAND MINE" THAT SABOTAGES YOUR SUCCESS YOU'LL LEARN THAT WHAT'S HOLDING YOU BACK IS THE FEAR AND PROCRASTINATION.

### ATTITUDE-CECILIA

ATTITUDE IS A COMPOSITE OF 3 THINGS - YOUR THOUGHTS, YOUR FEELINGS, AND YOUR ACTIONS.

### IMPRESSION OF INCREASE-EMMA

BEGINS WITH WANTING THE BEST FOR OTHERS—MAYBE THE SAME THINGS THAT YOU WOULD WANT FOR YOURSELF.

### DECISIONS-JUAN

SHARPENED DECISION-MAKING SKILLS WILL IMPROVE EVERY ASPECT OF YOUR PERSONAL AND PROFESSIONAL LIFE. EVERYTHING COMES DOWN TO THE DECISION TO DO OR NOT DO. DECISION LEADS TO OUTCOMES.



WANT TO CHAT MORE WITH GUSTAVO: BOOK A CALL  
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# UNDERSTANDING

## INTRODUCTION & OVERVIEW

ALLOW ME TO SHOW YOU HOW EACH TOPIC WE WILL DISCUSS EFFECTS YOUR CURRENT SITUATION AND HOW YOU CAN START CHANGING IT



NOTES...



WANT TO CHAT MORE WITH BRUCE: BOOK A CALL  
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## UNDERSTANDING

# GOALS

“SET A GOAL TO ACHIEVE SOMETHING THAT IS SO BIG, SO EXHILARATING THAT IT EXCITES YOU AND SCARES YOU AT THE SAME TIME.”  
— BOB PROCTOR

### WHAT IS A GOAL?

THERE ARE THREE TYPES OF GOALS:

**A-GOAL** - SOMETHING YOU ALREADY KNOW HOW TO DO. (EX. GROCERY LIST.)

**B-GOAL** - SOMETHING THAT YOU THINK YOU CAN DO. (EX. NEW YEAR'S RESOLUTIONS.)

**C-GOAL** – SOMETHING YOU HAVE NEVER DONE BEFORE, SOMETHING YOU KNOW YOU REALLY WANT BUT HAVE NO IDEA HOW TO ACCOMPLISH.

MY C-TYPE GOAL IS:

### TO ACCOMPLISH YOUR C-GOAL YOU HAVE GOT TO KNOW THE RULES:

1. YOU HAVE TO SEE YOU WITH YOUR C-GOAL ACCOMPLISHED.
2. YOU MUST BELIEVE IN YOURSELF, THAT YOU ARE BOTH ABLE AND WILLING TO DO WHAT IS REQUIRED OF YOU TO TURN YOUR DREAM INTO REALITY.
3. DON'T LET OUTSIDE CONDITIONS HOW YOU APPROACH THE REALIZATION OF YOUR DREAM.
4. AND THEN YOU MUST GET EMOTIONALLY INVOLVED IN YOUR GOAL. IT IS THE EXPRESSION OF THAT EMOTION THAT IS GOING TO CHANGE YOUR BEHAVIOR.

AS YOUR BEHAVIOR CHANGES YOUR RESULTS START TO CHANGE AND YOUR GOAL TURNS INTO A FACT.



WANT TO CHAT MORE WITH LAURA: BOOK A CALL  
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*UNDERSTANDING*

PARADIGMS

“PARADIGM IS A PART OF THE CONDITIONING OF THE MIND, OUR  
 CONDITIONING THOUGHT PATTERNS.”  
 — BOB PROCTOR

WHAT IS A PARADIGM?

1)WHAT IS YOUR IMMEDIATE REACTION TO THE IDEA THAT THIS OUTCOME?

2) YOUR CURRENT CONDITIONING ALSO KNOWN AS YOUR

3)NOW WHAT IS YOUR:  
 BIGGEST PROBLEM BIGGEST OPPORTUNITY.

4) THE ONLY THING THAT STANDS BETWEEN YOU AND WHAT YOU WANT IS YOUR?

5) IN ORDER TO CHANGE YOUR\_\_\_\_\_

YOU HAVE TO CHANGE YOUR \_\_\_\_\_

TO HOW CAN I THINK ONLY OF WHAT I DO WANT AND MY \_\_\_\_\_  
 TO MATCH THAT OF WHICH YOU WANT .





WANT TO CHAT MORE WITH HENRY: BOOK A CALL  
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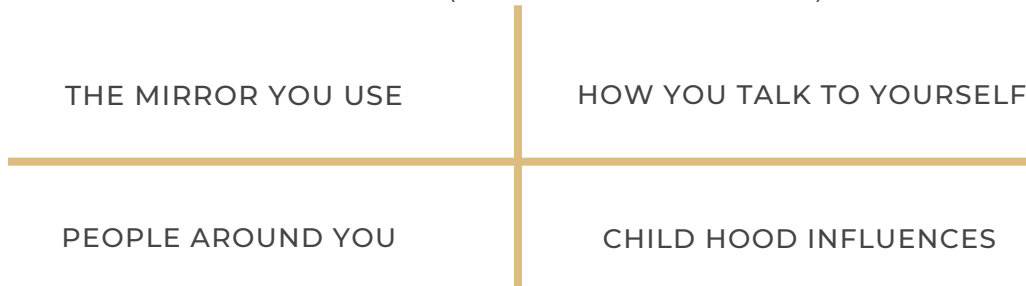
## *UNDERSTANDING*

# SELF IMAGE

“START WITH THE END IN MIND. IF YOU WANT TO BE A MILLIONAIRE, TALK LIKE ONE, ACT LIKE ONE, WORK LIKE ONE.”  
— BOB PROCTOR

### WHAT IS YOUR SELF IMAGE?

WHICH OF THE FOLLOWING FACTORS CONTRIBUTE TO FORMATION OF YOUR INNER SELF IMAGE? (CIRCLE YOUR ANSWERS)



FROM YOUR PROSPECTIVE/ RESULTS - DO YOU FEEL YOUR CURRENT SELF IMAGE IS?

POSITIVE

NEGATIVE

WHY?

HOW DO YOU FEEL A IMPROVED SELF IMAGE WOULD BENEFIT YOU TO GET THROUGH YOUR PARADIGMS AND REACH YOUR C-TYPE GOAL?



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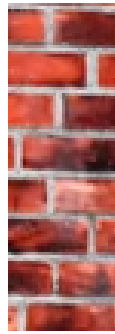
## *UNDERSTANDING*

# TERRIOR BARRIER

“WE’VE GOT TO BE ABLE TO BREAK THROUGH THE BARRIER OF LOGIC.”  
— BOB PROCTOR

### WHAT IS THE TERROR BARRIER?

FEELING OF:  
FEAR AND  
ANXIETY,  
DOUBTS,  
SHAME  
WE EXPERIENCE



1. WHAT IS HAPPENING INSIDE US WHEN WE IMPRESS A NEW IDEA, OR A NEW GOAL FOR NEW LIFE ?

2. WHAT IS GOING ON INSIDE US IN THE MOMENT THAT, WE ARE STARTING TO STEP OUT OF OUR COMFORT ZONE TO ACHIEVE OUR NEW GOAL ???

3. WHAT CAN WE DO, TO BE “THERE”, INTO THE UNKNOWN TERRITORY THAT FOR US IS BIG DREAM, BIG C- TYPE GOAL, IS LIFE WE REALLY LOVE ???



WANT TO CHAT MORE WITH CECILIA: BOOK A CALL  
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## *UNDERSTANDING*

# ATTITUDE

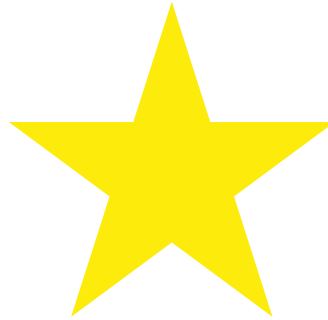
YOU SHAPE YOUR OWN LIFE, AND THE SHAPE OF YOUR LIFE IS DETERMINED TO A GREAT EXTENT BY YOUR ATTITUDE. THIS IS AN AREA THAT YOU CAN CONTROL, AND IN LEARNING HOW TO CONTROL AND DIRECT IT, YOU WILL HAVE GREAT POWER OVER WHAT IS GOING TO HAPPEN.- BOB PROCTOR

### WHAT IS ATTITUDE?

#### ATTITUDE IS A COMPOSITE OF THREE ELEMENTS:

Attitude is the vibration you are in and it is determined by the nature of the ideas that you choose and permit yourself to get emotionally involved in. This flow of energy influences everything we do .We humans can alter our lives by altering their attitudes of our mind.

YOUR THOUGHTS



YOUR ACTIONS

YOUR FEELINGS

#### QUESTIONS:

1)HOW WOULD YOU DESCRIBE YOUR NEW ATTITUDE AFTER LEARNING THAT YOU HAVE THE POWER TO ALTER YOUR LIFE BY ALTERING YOUR ATTITUDE OF MIND?

2)HOW IMPORTANT IS ATTITUDE TO YOUR SUCCESS?



WANT TO CHAT MORE WITH EMMA: BOOK A CALL  
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## *UNDERSTANDING*

# IMPRESSION OF INCREASE

“EVERYTHING THAT’S COMING INTO YOUR LIFE, YOU ARE ATTRACTING INTO YOUR LIFE. AND IT’S ATTRACTED TO YOU BY VIRTUE OF THE IMAGES YOU’RE HOLDING IN YOUR MIND. IT’S WHAT YOU’RE THINKING. WHATEVER IS GOING ON IN YOUR MIND YOU ARE ATTRACTING TO YOU!”— BOB PROCTOR

### WHAT IS THE THE IMPRESSION OF INCREASE ?

1) NAME THREE PEOPLE THAT YOU WANT TO HELP FOR THE NEXT 30 DAYS. THINK HOW YOU ARE GOING TO DO IT. MAKE A PLAN.

2) HOW YOU CAN EXPLAIN TO SOMEBODY ELSE THAT IS EASY AND EFFORTLESSLY TO ACHIEVE 6 OR 7 FIGURE INCOME, USING THE MATERIAL TOPIC?

3) HOW MUST YOU BEHAVE? WHAT YOU MUST DO IN ORDER TO ACHIEVE YOUR 6 OR 7 FIGURE GOAL?.

REMEMBER WHAT GOLDEN RULE JONES SAYS.  
“WHAT I WANT FOR MYSELF, I WANT FOR EVERYBODY.”

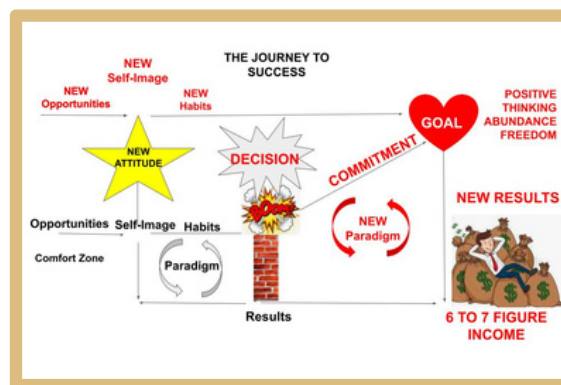


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# UNDERSTANDING DECISIONS

“THE FEAR OF MAKING A DECISION IS THE RESULT OF FEARING TO MAKE A MISTAKE – THE TRUTH IS, THE FEAR OF MISTAKES HAS A GREATER IMPACT ON YOU THAN MAKING THE MISTAKES.”  
— BOB PROCTOR

## WHAT IS A TRUE DECISION?



LOOK AT ALL THE AREAS OF YOUR LIFE THAT YOUR PARADIGM HAS ENORMOUS INFLUENCE OVER.

YOUR SELF-IMAGE  
YOUR ABILITY TO EARN MONEY  
PERCEPTION  
USE OF TIME  
CREATIVITY  
EFFECTIVENESS  
PRODUCTIVITY  
LOGIC

TAKE THE FIRST STEP IN PREDICTING YOUR PROSPEROUS FUTURE.

BUILD A MENTAL PICTURE OF YOUR C-TYPE GOAL AND EXACTLY HOW YOU WOULD LIKE TO LIVE.

MAKE A FIRM DECISION TO HOLD ON TO THAT VISION AND POSITIVE WAYS TO IMPROVE EVERYTHING WILL BEGIN TO FLOW INTO YOUR MIND.

BY MAKING A SIMPLE DECISION, THE GREATEST MINDS OF THE PAST ARE AVAILABLE TO YOU.

YOU CAN LITERALLY LEARN HOW TO TURN YOUR WILDEST DREAMS INTO REALITY.

ONCE YOU MAKE THE DECISION YOU WILL FIND ALL THE PEOPLE, RESOURCES, AND IDEAS YOU NEED EVERY TIME.

SO DECIDE RIGHT WHERE YOU ARE WITH WHATEVER YOU'VE GOT.

*A DEDICATED*

# NOTES SPACE

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*THANK YOU  
FOR  
JOINING US.*

REACH OUT TO THINK INTO SUCCESS  
ACADEMY AND CREATE THE LIFE YOU  
WANT NOW,  
FOR MORE INFORMATION ABOUT OUR  
COURSES, OR COACHING PROGRAMS.

**WEBSITE**    [THINKINTOSUCCESSACADEMY.COM](http://thinkintosuccessacademy.com)

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*Think into success Team*

